

# 5 VALUE-BASED ANALYTICS MUST-HAVES FOR PROVIDER ORGANIZATIONS

In value-based care, performance isn't just about care delivery. It's about how well you understand your data.

1

## REVENUE RECOVERY & CODING OPTIMIZATION



*Why it matters:*

Inaccurate or missed coding leaves revenue on the table and exposes you to audit risk.

*What you need:*

Tools that surface under-coded encounters, risk gaps and documentation in the moment.

2

## COST INTELLIGENCE & OPERATIONAL WASTE REDUCTION



*Why it matters:*

Value-based contracts reward efficiency. Waste, variation and duplication undercut performance.

*What you need:*

Granular cost-per-case insight and the ability to benchmark across providers, sites and timeframes.

3

## A/R & DSO COST IMPROVEMENT



*Why it matters:*

Delayed revenue creates cash flow strain and delays your ability to invest in care quality.

*What you need:*

End-to-end visibility into account receivable, days sales outstanding and denial patterns.

4

## ANALYTICS CONSOLIDATION & PLATFORM UNIFICATION



*Why it matters:*

Fragmented systems lead to fragmented decisions.

*What you need:*

One platform to unify clinical, financial and operational data without dependence or lag from internal departments like IT.

5

## CLINICAL-OPERATIONAL INTEGRATION TO REDUCE COMPLICATIONS



*Why it matters:*

Siloed teams miss the connection between care quality and operational performance.

*What you need:*

Cross-functional dashboards that align complications, LOS, readmissions and care variation

Salient Health helps value-based provider organizations move faster, recover more revenue and operate optimally.

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