

Is your Healthcare System's data strategy holding you back?

Assess the effectiveness of your current data strategy and understand actionable next-steps to guide progress.



Data Access and Speed

1. **How quickly can leadership access KPI data?**
 - ☐ A. Weeks later through IT/static reports
 - ☐ B. A few days with manual effort
 - ☐ C. On demand, self-serve
2. **How soon can your system quantify impact?**
 - ☐ A. After the fact
 - ☐ B. With lagging indicators
 - ☐ C. In the moment
3. **How easy is it to drill into underlying drivers by service line, provider, facility, or patient segment?**
 - ☐ A. Not possible without IT
 - ☐ B. Possible but slow
 - ☐ C. Instantly, independently

Alignment and Collaboration

4. **Do clinical, operational and financial leaders share a common view of performance?**
 - ☐ A. No. Each tracks different metrics
 - ☐ B. Sometimes, with gaps
 - ☐ C. Yes. We use one trusted source of truth
5. **How often does misalignment the cause delays?**
 - ☐ A. Frequently
 - ☐ B. Occasionally
 - ☐ C. Rarely
6. **Rate your confidence in front-line teams to understand how their work connects to system goals?**
 - ☐ A. Not confident
 - ☐ B. Somewhat confident
 - ☐ C. Very confident

Decision-Making

7. **How are system-level strategic decisions made?**
 - ☐ A. Based on retrospective reports or intuition
 - ☐ B. Dashboards that provide partial insight
 - ☐ C. Guided by dynamic, forward-looking intelligence
8. **How often do reporting delays result in missed interventions or late course corrections?**
 - ☐ A. Often
 - ☐ B. Sometimes
 - ☐ C. Rarely
9. **Do system leaders trust the data they can access?**
 - ☐ A. No. Data is often questioned or re-validated
 - ☐ B. Sometimes, with hesitation
 - ☐ C. Yes. The data is consistent and trusted

Technology and IT Dependence

10. **What is your level of reliance on IT/analysts for reporting?**
 - ☐ A. Nearly all requests go through IT
 - ☐ B. Some self-service, but IT is still a bottleneck
 - ☐ C. Broad self-service across leaders and staff

11. **How many systems/spreadsheets does your organization use to answer performance questions?**
 - ☐ A. Too many count
 - ☐ B. A handful
 - ☐ C. A single unified view
12. **When IT delivers a report, how often does it fully answer the *real* business question?**
 - ☐ A. Rarely
 - ☐ B. Sometimes
 - ☐ C. Often

Cultural and Continuous Improvement

13. **What role does data play in your system's culture of improvement?**
 - ☐ A. Mostly compliance reporting
 - ☐ B. Some initiatives are data-driven
 - ☐ C. Continuous improvement is fueled by data
14. **When underperformance occurs, how quickly is it identified and acted on?**
 - ☐ A. Weeks or months later
 - ☐ B. Within a reporting cycle
 - ☐ C. Immediately
15. **How often do you use data to validate or challenge long-standing assumptions across the system?**
 - ☐ A. Rarely
 - ☐ B. Occasionally
 - ☐ C. Frequently

Decision-Making

16. **How prepared is your system to adjust to new value-based contracts, regulations or benchmarks?**
 - ☐ A. Not prepared
 - ☐ B. Somewhat prepared
 - ☐ C. Fully prepared
17. **How confident are you in identifying cost drivers at a granular level across the system?**
 - ☐ A. Not confident
 - ☐ B. Somewhat confident
 - ☐ C. Very confident
18. **How often do leaders review leading indicators to guide system-wide decisions?**
 - ☐ A. Rarely
 - ☐ B. Sometimes
 - ☐ C. Routinely
19. **Is the impact of operational decisions visible across clinical and financial outcomes at the system level?**
 - ☐ A. Very limited
 - ☐ B. Somewhat visible
 - ☐ C. Comprehensive and connected
20. **Does your reporting environment help your system anticipate needs or just explain past performance?**
 - ☐ A. Only yesterday
 - ☐ B. Occasionally forward-looking
 - ☐ C. Consistently forward-looking

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The Results



For each question, score based on the corresponding point value.

A = 1 point

B = 2 points

C = 3 points

Total your score out of 60 (20 questions × max 3 points each).

Your

Total

Score: _____

Scores within 20–34 - You're stuck in static mode.

Your healthcare system likely operates in a reactive state. Data arrives too late, leaders work from different sources of truth and frontline teams struggle to connect daily decisions to system goals. These blind spots drive costly delays in clinical interventions, financial decisions and contract readiness.

What this means for you:

- Reporting lags may contribute to missed opportunities for early course correction
- Multiple silos make it difficult to anticipate system-wide risks before they escalate
- Data mistrust slows momentum and weakens confidence across leadership

Where to go from here:

- Blog: [Risky Business: Why Static Reporting Leaves You Vulnerable](#)
- Guide: [Beyond BI: The Performance Optimization Blueprint for Health Systems](#)

Scores within 35–47 - You're progressing, but you're still vulnerable.

Your data strategy is modernizing and you're making strides toward unification. However, bottlenecks remain as IT dependencies, siloed systems or inconsistent reporting. You're on the right path, but the risk of falling behind remains high if gaps aren't closed quickly.

What this means for you:

- Bottlenecks create decision-making delays that ripple through operations and care delivery
- Blind spots in attribution, quality or cost drivers leave you vulnerable in value-based contracts
- Teams may be improving, but without shared, trusted data, alignment is fragile

Where to go from here:

- Blog: [Performance Optimization and the Healthcare Leader](#)
- Guide: [The Hospital Leader's Guide to Value-Based Success](#)

Scores within 48–60 - You're operating at the forefront of data strategy maturity.

Leaders across clinical, financial and operational roles work from a single source of truth, decisions are guided by forward-looking insights and continuous improvement is embedded in the culture.

What this means for you:

- You're positioned to sustain shared savings and competitive advantage
- Trusted data enables system-wide agility and innovation
- Your challenge is scaling success consistently across contracts, facilities and future initiatives

Where to go from here:

- Blog: [How Measurement Maturity Fuels Data-Driven Success in Healthcare](#)
- Blog: [3 Signs Your Healthcare System Isn't as Data-Driven as You Think](#)

**It's time to optimize your system's performance.
And it starts with your data strategy.**

Get the blueprint

